



- Sell More
- Lower Costs
- Improve Satisfaction
- Reduce Errors
- Get Paid Faster

BUSINESS MANAGEMENT SOLUTIONS FOR YOUR INDUSTRY

integraSoft provides industry specific solutions for Masonry and Brick & Block distributors. Reduce operational costs, increase sales revenue and customer satisfaction, get paid faster and reduce errors through vertical solutions provided by integraSoft.

PRODUCT MANAGEMENT

- Quick Ship – Manage partial shipments or scheduled distributions and quickly document/record quantities for partial shipments order.
- Run Control – Purchase, store and track brick and other products by run# or lot#.
- Pallet Control – Create product to pallet associations to ensure proper charges of pallets on orders.
- Cube/Strap – Print the appropriate numbers of cubes, straps and eachs on your pick tickets to insure correct quantity is loaded.

Line	Quantity To Ship	Backorder	Ordered	Shipped	Unit	Product	Description
5	4000.00		4000.00	4000.00	EA	36-09-558	MB HAMPTON BLEND STOCK-425 C, 85 S- 4 5LB
10	600.00		600.00	600.00	EA	HOL8816	30X16 HOLLOW BLOCK T/90 SB/106 32 LB
15	40.00		40.00	40.00	BG	ROANBS	ROANOKE BUFF MORTAR "S" 40/PALL 75 LB
20					COM		PLEASE COVER MORTAR
25	12.00		12.00	12.00	EA	179	#179 LOMANCO FOUND VENT 12/BX ALUMINUM 2 67 LB
30	345.00		345.00	345.00	SQFT	PHPAVER	PINE HALL BROWN PAVER COCOA FULL RANGE
35	5.50		5.50	5.50	TON	SAND	SAND
40	4.00		4.00	4.00	EA	503	MARSH 1/4 TUCK PT JOINTR
45	8.00		8.00	8.00	EA	36LWLNTEL	36" LIGHTWEIGHT LNTEL
50	4.00		4.00	4.00	EA	48LWLNTEL	48" LIGHTWEIGHT LNTEL

SALES AND CUSTOMER SERVICE

- Product Configurator – Use square footage or other units of measure to drive customer sales of the optimal quantity w/o breaking cubes, straps, pallets or other storage and selling units of measure of brick and masonry products.
- Cash Terms Discounts – Incentivize your customers to pay faster by applying product specific terms discounts on an order. Cash Terms Discounts can be specific to a customer, job, product, category and based on quantity break points
- Zone Delivery Pricing – Create flat, variable and minimum rates that will auto populate on orders based on defined delivery zones. Also provide alerts to operators when freight is omitted from orders

Quantity Configurator							
Product Number	J123/101	Customer Number	76	Base Unit Of Measure	EACH	Quantity in Cube	240.00
BIG RED BRICKS		Ship To	LAYER CONCRETE CONSTRUCTION	Quantity in Strap	40.00		
Cube	<input type="text"/>	Strap	<input type="text"/>				
Quantity	10800.00	Alt Sell - Quantity	1350.00	SQFT	SQFT Factor	5.00000	
UP Sell Suggested Quantities							
Cube(s)	46	Strap(s)		Quantity [EACH]	SQFT	Price	Extension
	45	1		11940.00	1380.00	.00000	.00
				10840.00	1355.00	.00000	.00
Quantity Ordered							
Cube(s)	45	Strap(s)	0	EACH(s)	0	Quantity [EACH]	SQFT
						10800.00	1350.00
DOWN Sell Suggested Quantities							
Cube(s)	45	Strap(s)	0	Quantity [EACH]	SQFT	Price	Extension
	44			10860.00	1380.00	.00000	.00
				10560.00	1320.00	.00000	.00

Note: Prices do not include freight.

INTELLIGENCE AND REPORTING

- Job Intelligence – Organize multiple customer jobs and quickly find and access the correct job for proper business management or action. View progress on delivery status and order completion by job
- Quote Management – The ability to enter, email and review outstanding quotes and easily convert them to orders as jobs are accepted.
- Brick/Block Count Query – Improve customer service and save time! The ability to drill down and see shipment details for each product. Select a customer/job and the list of all product ordered for the job along with the number that have been shipped and the quantity remaining will display. Quick and convenient!

Stock#	Description	Qty Ordered	Qty Shipped	Qty Remaining
109	LAWRENCEVILLE 109	78075.00	57150.00	20925.00
179	#179 LOMANCO FOUND.VENT	37.00	37.00	0.00
36-09-564	GS ANTIQUE RANGE	950.00	950.00	0.00
36LWLINTEL	36" LIGHTWEIGHT LINTEL	5.00	0.00	5.00
HOL8816	8X8X16 HOLLOW BLOCK	1620.00	1020.00	600.00
PALLET	BLOCK PALLET	1.00	1.00	0.00
PH/DAN	PH DANBURY HANDCRAFT O/S	19125.00	12750.00	6375.00
PH/PAVER	PINE HALL BROWN PAVER	300.00	300.00	0.00
ROAN/BS	ROANOKE BUFF MORTAR "S"	80.00	75.00	5.00
ROAN/BUFF	ROANOKE BUFF MORTAR	125.00	105.00	20.00

Masonry Software Features



Accounting

Backorder Management

Brick/Block Count Query

Cash Terms Discounts

Contract Pricing by Job

Cube/Strap Management



Customer Pricing

Customer Service

Distribution

Job Intelligence

Pallet Control

Product Configurator



Product Tracking

Quick Ship

Quote Management

Run Control

Signature Capture

Zone Delivery Pricing

