



- Sell More
- Lower Costs
- Improve Satisfaction
- Reduce Errors
- Get Paid Faster

## BUSINESS MANAGEMENT SOLUTIONS FOR YOUR INDUSTRY

integraSoft provides industry specific solutions for Masonry and Brick & Block distributors. Reduce operational costs, increase sales revenue and customer satisfaction, get paid faster and reduce errors through vertical solutions provided by integraSoft.

### Masonry Software Features



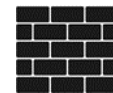
- Accounting
- Backorder Management
- Brick/Block Count Query
- Cash Terms Discounts
- Contract Pricing by Job
- Cube/Strap Management



- Customer Pricing
- Customer Service
- Distribution
- Job Intelligence
- Pallet Control
- Product Configurator



- Product Tracking
- Quick Ship
- Quote Management
- Run Control
- Signature Capture
- Zone Delivery Pricing



## PRODUCT MANAGEMENT

- Quick Ship – Manage partial shipments or scheduled distributions and quickly document/record quantities for partial shipments order.
- Run Control – Purchase, store and track brick and other products by run# or lot#.
- Pallet Control – Create product to pallet associations to ensure proper charges of pallets on orders.
- Cube/Strap– Print the appropriate numbers of cubes, straps and eachs on your pick tickets to insure correct quantity is loaded.

Line	Quantity To Ship	Backorder	Ordered	Shipped	Unit	Product	Description
5	4000.00	<input type="checkbox"/>	4000.00	4000.00	EA	36-09-558	MB HAMPTON BLEND STOCK-425 C. 85 S- 4.5LB
10	600.00	<input type="checkbox"/>	600.00	600.00	EA	HOL8816	8X8X16 HOLLOW BLOCK T/90 SB/108 32 LB
15	40.00	<input type="checkbox"/>	40.00	40.00	BG	ROAN/BS	ROANOKE BUFF MORTAR "S" 40/PALL 75 LB
20	.00	<input type="checkbox"/>	.00	.00	COM		PLEASE COVER MORTAR
25	12.00	<input type="checkbox"/>	12.00	12.00	EA	179	#179 LOMANCO FOUND.VENT 12/BX ALUMINUM 2.67 LB
30	345.00	<input type="checkbox"/>	345.00	345.00	SQFT	PH/PAVER	PINE HALL BROWN PAVER COCOA FULL RANGE
35	5.50	<input type="checkbox"/>	5.50	5.50	TON	SAND	SAND
40	4.00	<input type="checkbox"/>	4.00	4.00	EA	503	MARSH.1/4 TUCK PT JOINTR
45	8.00	<input type="checkbox"/>	8.00	8.00	EA	36LWLINTEL	36" LIGHTWEIGHT LINTEL
50	4.00	<input type="checkbox"/>	4.00	4.00	EA	48LWLINTEL	48" LIGHTWEIGHT LINTEL

## SALES AND CUSTOMER SERVICE

- Product Configurator – Use square footage or other units of measure to drive customer sales of the optimal quantity w/o breaking cubes, straps, pallets or other storage and selling units of measure of brick and masonry products.
- Cash Terms Discounts – Incentivize your customers to pay faster by applying product specific terms discounts on an order. Cash Terms Discounts can be specific to a customer, job, product, category and based on quantity break points
- Zone Delivery Pricing – Create flat, variable and minimum rates that will auto populate on orders based on defined delivery zones. Also provide alerts to operators when freight is omitted from orders

UP Sell Suggested Quantities	Quantity [EACH]	SQFT	Price	Extension
Cube(s) 46	11040.00	1380.00	.00000	.00
45	10840.00	1355.00	.00000	.00

Quantity Ordered	Quantity [EACH]	SQFT	Price	Extension
Cube(s) 45	10800.00	1350.00	.00000	.00

DOWN Sell Suggested Quantities	Quantity [EACH]	SQFT	Price	Extension
Cube(s) 45	10800.00	1350.00	.00000	.00
44	10560.00	1320.00	.00000	.00

Note: Prices do not include freight.

## INTELLIGENCE AND REPORTING

- Job Intelligence – Organize multiple customer jobs and quickly find and access the correct job for proper business management or action. View progress on delivery status and order completion by job
- Quote Management – The ability to enter, email and review outstanding quotes and easily convert them to orders as jobs are accepted.
- Brick/Block Count Query – Improve customer service and save time! The ability to drill down and see shipment details for each product. Select a customer/job and the list of all product ordered for the job along with the number that have been shipped and the quantity remaining will display. Quick and convenient!

Stock#	Description	Qty Ordered	Qty Shipped	Qty Remaining
109	LAWRENCEVILLE 109	78075.00	57150.00	20925.00
179	#179 LOMANCO FOUND.VENT	37.00	37.00	0.00
36-09-564	GS ANTIQUE RANGE	950.00	950.00	0.00
36LWLINTEL	36" LIGHTWEIGHT LINTEL	5.00	0.00	5.00
HOL8816	8X8X16 HOLLOW BLOCK	1620.00	1020.00	600.00
PALLET	BLOCK PALLET	1.00	1.00	0.00
PH/DAN	PH DANBURY HANDCRAFT O/S	19125.00	12750.00	6375.00
PH/PAVER	PINE HALL BROWN PAVER	300.00	300.00	0.00
ROAN/BS	ROANOKE BUFF MORTAR "S"	80.00	75.00	5.00
ROAN/BUFF	ROANOKE BUFF MORTAR	125.00	105.00	20.00

