Bid Management

Completely integrated bid and quoting system

Managing individual quotes costs valuable sales, customer and internal staff time. Utilizing integraSoft's fully integrated Bid Management System, you can easily manage and track the entire bidding process within integraSuite. integraSoft Bid Management allows you to easily maintain bids, manage costs, and quickly turn those bids into orders when the project is awarded. Save time, save money, and maximize your margins with integraSoft!

Sell More

Lower Costs

Improve Customer Satisfaction

Reduce Errors

Get Paid Faster

STREAMLINE THE BIDDING PROCESS

Create, copy, and track all your bids from start to finish in one simple application:

- Efficiently build complex quotes or Recurring Startup Orders.
- Document unique requirements, terms and conditions by job.
- Attach documents and files such as architectural design specs, product specs by line item or building stipulations and requirements.
- Email quotes and attached documents to contractors bidding on jobs
- Manage your customer list to job

integraSoft

QUOTATION
Davenport Terrace

IntegraSoft Brick & Block
2547 Tech Drive
Bettendorf, IA 52722
Phone: (563) 332-5030
Fax: (563) 332-8312

Contractor: GRACE FARM
Job Location: Village of East Davenport
Engineer: Jim Tanner
Bid Date: 2019-12-13 05:00:00.0
UECO Bid # 25

LINE #	QTY	UOM	DESCRIPTION	UNIT PRICE	EXT. PRICE
1	1	SQFT	Nitterhouse Architect Pavers 12" x 24" x 2-1/2" thick Color PG-29, Antique Finish	$10.55	$10.55
			2019 Pricing: $699.00 per thou		
3	1	SQFT	Nitterhouse Architect Pavers 24" x 24" 2-1/2" thick Color PG-61, Antique Finish	$7.66	$7.66

TERMS AND CONDITIONS
Pricing is for full boom-trailer deliveries, 44,000 lb. minimum. Delivery for shims and pedestals included with delivery of pavers, otherwise UPS charges apply. Material will be unloaded by truck-mounted boom. Driver shall determine feasibility of requested delivery area.

Pricing is good for deliveries through 2/14/20. Pricing does not include sales tax.

Mock-up materials will be made available at no charge to the limit imposed by vendor. Additional materials will be invoiced. Prices may exceed those quoted above

integraSoft understands that the process doesn't stop at a winning bid. In one click, quickly convert quotes to customer orders or Vendor POs for awarded contracts, while retaining a permanent link back to your quotation for easy reference in the future.

INCREASE YOUR MARGINS

Easily align your quotes to a pre-defined profit goal by calculating quote price based on desired margin for the entire bid or by line item. Vendor quoting options allow you to select products from the bid and send them to multiple vendors to be quoted, ensuring you get the best possible value. You can also easily turn the quotes into purchase orders and match your purchase orders to the specifications on the original bid, allowing you to get the lowest price from your supplier network without doing extra work.

INCREASE CUSTOMER SATISFACTION

Minimize your errors and ship what was quoted the first time around. integraSoft helps to eliminate double entry and improve communication across offices by centralizing information. Line Item functionality allows you to make sure all details of your bid are in sync before putting plans in motion. You can attach specifications for each line item and change all prices by margin to enable a more flexible business process.

CUSTOMER BIDDING

The Bid Management system allows you to assign existing products, pricing and customer information from integraERP and send bids to multiple customers. You can also:

- ✓ Standardize look for your quotes
- ✓ Share Project Documents
- ✓ Re-quote from similar project
- ✓ Turn awarded contracts into orders
- ✓ Send Request for Quotes to Vendors and Subcontractors
- ✓ Attach Documents internally to manage key project specifications
- ✓ Attach Documents to send to the customer
- ✓ Manage different versions of the same quote to different customers.

SEAMLESS INTEGRATION

Let our knowledgeable and trustworthy staff unlock the barriers to quicker bid processes and better business practices. integraSoft Bid Management is made to work with integraSuite software and will not require a slowdown in business flow to install and activate. It's never been easier to streamline your bids, maximize your margins, and win more business! Contact us today!