



Bid Management

Completely integrated bid system



Sell More

Lower Costs

Improve Customer Satisfaction

Reduce Errors

Get Paid Faster

Managing individual quotes costs valuable sales, customer and internal staff time. Utilizing integraSoft's fully integrated Bid Management System, you can easily manage and track the entire bidding process within integraSuite. integraSoft Bid Management allows you to easily maintain bids, manage costs, and quickly turn those bids into orders when the project is awarded. Save time, save money, and maximize your margins with integraSoft!

STREAMLINE THE BIDDING PROCESS

Create, copy, and track all your bids from start to finish in one simple application. Efficiently build complex quotes or Recurring Startup Orders. Send quotations and easily keep track of which bid was sent to an individual customer, with the option to easily attach specifications in regards to amounts and stipulations. integraSoft understands that the process doesn't stop at a winning bid. In one click, quickly convert quotes to customer orders or Vendor POs for awarded contracts, while retaining a permanent link back to your quotation for easy reference in the future.

INCREASE YOUR MARGINS

Easily align your quotes to a pre-defined profit goal by calculating quote price based on desired margin for the entire bid or by line item. Vendor quoting options allow you to select products from the bid and send them to multiple vendors to be quoted, ensuring you get the best possible value. You can also easily turn the quotes into purchase orders, and match your purchase orders to the specifications on the original bid, allowing you to get the lowest price from your supplier network without doing extra work.

HAPPY CUSTOMERS

Minimize your errors and ship what was quoted the first time around. integraSoft helps to eliminate double entry and improve communication across offices by centralizing information. Line Item functionality allows you to make sure all details of your bid are in sync before putting plans in motion. You can attach specifications for each line item and change all prices by margin to enable a more flexible business process.

CUSTOMER BIDDING

The Bid Management system allows you to assign existing products, pricing and customer information from integraERP and send bids to multiple customers. You can also:

- √ Standardize look for your quotes
- √ Share Project Documents
- √ Re-quote from similar project
- √ Retain Proposal Generations
- √ Turn awarded contracts into orders
- √ Send Request for Quotes to Vendors or Subcontractors
- √ Attach documents internally to manage key project specifications
- √ Attach documents to send to the customer
- √ Manage different versions of the same quote to different customers

SEAMLESS INTEGRATION

Let our knowledgeable and trustworthy staff unlock the barriers to quicker bid processes and better business practices. integraSoft Bid Management is made to work with your existing integraSuite software, and will not require a slowdown in business flow to install and activate. It's never been easier to streamline your bids, maximize your margins, and win more business! Contact us today!



Grow your business today.

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